

RSA Wisconsin 2007-08 Board of Directors

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Residential Services Association of Wisconsin, Inc.



2008 Annual Report Presented at the 39th Annual Conference System Under Construction Proceed With Care

*Chula Vista Resort
Wisconsin Dells, WI*

May 21-23, 2008

President's Message – LuAnne Barnet

Dear RSA-Wisconsin Colleagues:

The last year has been a period of rapid change in the residential services industry as a whole. The revamping of funding systems, reorganization of key departments, and continuation of the regulatory change process has created a sense of instability and uncertainty that is likely to continue into the next few years. Through all of this change and ambiguity, RSA has remained solidly dedicated to advocacy, education, and finding down to earth solutions for its members.

RSA lobbyist, Forbes McIntosh, along with our legislative committee, has worked hard throughout the last year to ensure that the views of our membership are being heard at the legislative level. Although the fight for adequate funding is always at the top of our list, there have been several other bills that either directly or indirectly impact providers, which have received attention. RSA took an active stand against several regulations that had the potential to increase costs and create additional encumbrances for our direct service staff. RSA was successful in removing some of them from the table and adjusting others to have a less detrimental impact.

RSA continues to maximize its legislative impact through continued participation on what was previously known as the Provider Organization Summit. Now called ALTCS (Associations for Long Term Care Solutions), this group consists of several long term care associations that meet several times a year to discuss common agendas. This group of associations represents over 100,000 people served and over 50,000 industry workers. Together, we are gaining the attention of our states elected officials.

In addition to the strong legislative focus, RSA Wisconsin remains attentive to the needs of its individual members. This year, the focus of the membership committee has turned toward finding new tools and programs designed to provide practical solutions for providers. We are currently in the process of adding a "Members Only" section to our website that will include specific tools, best practices, sample policies and forms, and other practical information. RSA is also examining several potential vendor contract that can provide discounts to our

membership. Currently, we have negotiated agreements with an office supply vendor and CBRF training provider, and we look forward to more in the future. If there is something specific that you would like to see us add, please do not hesitate to contact our office.

Finally, RSA remains dedicated to providing necessary education and training throughout the state. Our spring regional meetings held in Milwaukee and Madison focused on CBRF inspections and the Department of Quality Assurance. These were both very well attended. In the fall, we will be bringing in a speaker from hospice to talk about the services that hospice can provide and dealing with grief issues in the programs. And as always, our spring conference is designed to deliver multiple tracks of training to meet the needs of owners and operators, supervisor and leaders, and direct

line workers and other care professionals and to provide the required number of ongoing training hours for those in CBRF environments.

It has been a great pleasure for me to serve the membership of RSA over the last year. I look forward to working with all of you to manage the changes and develop the solutions necessary for our respective industries. Thank you all for a successful and productive year.

With deep gratitude,

LuAnne Barnet
President RSA Wisconsin

RSA Lobbyist Message – Forbes McIntosh

RSA-Wisconsin has had a successful year in stopping several legislative proposals that would have created additional regulations, fees and placed new reporting requirements that would have increased overall operational costs. In addition, RSA-Wisconsin was successful with placing "Any-Willing Provider" provisions into Family Care statutes during the state biennial budget process.

While RSA-Wisconsin has much to celebrate in its legislative advocacy efforts this past year, inadequate reimbursement by the State remains an important issue that must be addressed.

Wisconsin's long-term care providers continue to face the challenges associated with inadequate reimbursement by the State through programs such as Medicaid, CIP, COP and Family Care. RSA-Wisconsin recognizes that the State's actions are indefensible and are negatively impacting direct care worker wages and benefits, which if continued will likely impact quality care.

The reimbursement issue is worsening with the costs of inflation, heating/utility increases and rising food prices - all of which are placing additional strains on Wisconsin's long-term care system. Unfortunately, the actual cost of care as compared to the reimbursement rate are growing even more further apart.

2008 is an important year in state and federal government, since it is an election year. This November 99 State Assembly Districts and 16 State Senate Districts will be up for election. The 2008 election period is an opportunity for RSA-Wisconsin members and others in the long-term care profession to reach out to elected officials and candidates to educate them of the challenges we face and the essential care services we provide.

RSA Wisconsin 2007 Year End Financial Report

INCOME

Convention	\$51,580.96
Interest	\$1,011.22
Membership Dues	\$35,315.00
Member Logo Items/Materials	\$663.00
Advertising	\$4,420.00
Regional Meetings	\$2,015.00
Misc. Income/Scholarships	\$4,076.32
Total	\$99,081.50

EXPENSE

Convention	\$39,178.70
General Operations	\$23,990.95
Legislative	\$22,181.33
Membership	\$3,943.81
Newsletter	\$773.50
Total	\$90,068.29

\$9,013.21 profit

RSA Wisconsin 2007 Balance Sheet – December 31, 2007

ASSETS

Current Assets

Cash in checking (M & I Bank).....\$29,054.88
Cash in Bank Mutual MM.....\$41,511.55

Total Current Assets.....\$70,566.43

Other Assets.....\$657.96

Total Assets.....\$71,224.39

LIABILITIES

Credit Card.....\$48.90

Prepaid Dues.....\$19,020.00

Legislations Contrubutions.....\$2,400.00

Total Liabilities.....\$21,468.90

Total Liabilities & Equity.....\$71,224.39

RSA Wisconsin – Past Presidents

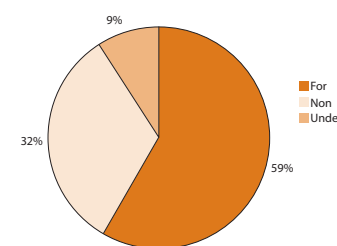
1968-1970	Cliff Hutchison	1988-1989	Susan Seegert
1971	Richard L. Lenz	1980-1991	Steve Kuklin
1972-1976	Roger J. Lesneski	1992-1993	Donald Lee
1977-1978	Michael E. Campbell	1994-1995	Barbara Fox
1979	Roger J. Lesneski / Michael E. Campbell	1996-1998	Judy K. Baldwin
1980-1981	Michael Houlihan	1998-2000	Dennis Detlef
1982	Paul Bauch	2000-2002	Earl J. Hawley
1983	Susan Schriver	2002-2003	John Bechly
1984-1985	Michael Houlihan	2003-2004	Dana J. Schroeder
1986	Earl J. Hawley	2005-2007	Tom Nowak
1987	Richard L. Lenz	2007-Present	LuAnne Barnet

RSA Wisconsin Membership

There are currently 65 regular members of RSA Wisconsin.

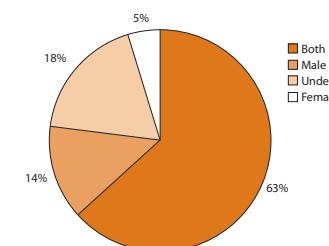
Profit vs. Not-for-Profit:

59% - For-Profit
32% - Not-for-Profit
9% - Undeclared



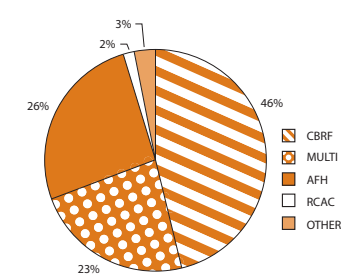
Gender Served

63% - Both
14% - Male
18% - Undeclared
5% - Female



Living Arrangements:

46% - CBRF
23% - Combinations
26% - Adult Family Homes
2% - RCAC
3% - Other



Population Served:

39% - Developmental Disabilities
15% - Elderly
20% - Mental Health
8% - Corrections
2% - Alzheimer's
3% - Physically Handicapped
2% - Alcohol
11% - Undeclared

